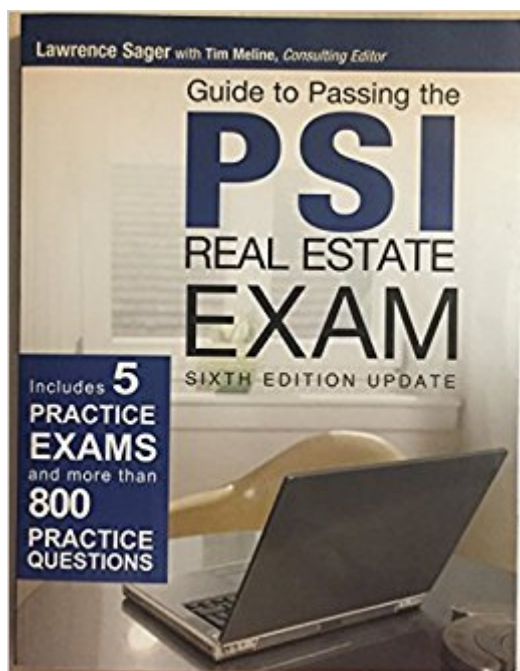


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Synopsis

Based on the PSI Examination content outline, this text provides the latest and most comprehensive PSI information available. It contains more questions and answers for both salesperson and broker candidates preparing for the PSI Real Estate Exam than any other book. Textbook Features: New! Coverage of technology issues and the Mortgage Disclosure Improvement Act addresses current concerns More than 800 questions with rationales help to prepare you for the PSI exam Self-scoring feature in each chapter allows you to track your progress Appendix of mathematical formulas for easy reference Website directory for additional research

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Lend me your ears, I'm going to sound like James Brown here, Please , Please, Please, do yourself

a big favor & get this excellent book, and let me give you a few tips when taking the exam, first and foremost, relax, read each question 3 times before you make a decision, don't spend more than 4 min. on each question, move on mark that question, that you are having trouble with and come back to it. This book really goes into detail and helps you move along, and slowly builds your confidence. Trust me, you will pass take a deep breath and "Relax" before this book, I had some trouble with the math, and this book will help you!! PSI, also, has a practice test for \$19, you can take before you take the test, that is also worth it. This book is a hands down 5 STARS, Superb!!

I am currently a licensed Agent in California and relocated to Louisiana. I purchased several books to study for the National and State portions of the exam to be a licensed Agent in Louisiana as well. California does not participate in multiple state licenses like others do, thus it is called the Bureau of Real Estate. Most of the concepts are the same, but there are some agency law differences. This book is excellent! I went to Office Depot and made three copies of every sections test and three copies of the national exam test(there are three versions at the end of this book). I simply recapped the sections and took the tests after each section and repeated the process there after. The material is clear, concise, and easy to read. I just want facts when I study, not the authors perspective. This book has that. Invest in the book and take the tests and you will pass the exam. Overall, it will be much less expensive than paying PSI \$85 to take the exam multiple times. Really an excellent book! Good job guys!

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Informative but could be a bit easier to use. It is not easy to look up information if you are not sure which chapter the info should be in. Table of contents info is a bit vague. The glossary too could reference a page so you could find where the term is used. The answer key answers for each chapter diagnostic test do reference the page number. If you are new to Real Estate (that's why you bought this book) many terms are new to you or the Real Estate use of the word is unfamiliar. I am taking the course on line for Maryland and some of the Book and on line definitions are a bit different and or not emphasized in the book as they are for the state course. I didn't care much for the on line course myself. I think if I had the time I would take the course in the classroom.

As I am going through my brokers exam find that with the many licenses and exams taken in my life it is important to study and practice the testing materials and format of questions that needs to be learned when taking police, law, real estate exams the language use and test preparations are all different and those out there who are writing these books should prepare their students with a specific format to pass the exam(s).

Anyone considering taking either their test to be a real estate salesperson or a broker has no doubt attended the requisite classes. Normally this occurs over a period of time. Here in PA a candidate for broker has to attend 240 hours of class room instruction plus deliver multi-year proof of practice. Even the best of students amongst us is going to forget some of the class room content about Agency, Property Ownership, etc. after numerous classes over a multi-year period (broker). The Guide to Passing the PSI Real Estate Exam is a great condensed overview of what most states want their broker candidates to demonstrate proficiency in. Included are practice tests so you can be familiar with the way the testing companies structure questions. In addition, each chapter has questions at the end to test a candidate's knowledge of that particular chapters material. The answer key directs you to the section in the chapter you are weak on. I highly recommend this book for anyone considering taking their license test.

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